# Dr. Rex T. Moody

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### Education

PhD, University of Colorado - Boulder, 1997.

Major: Marketing

Supporting Areas of Emphasis: Social Psychology

MBA, University of New Mexico, 1990.

Major: Policy and Planning

BA, Colorado State University, 1984.

Major: Technical Journalism

Supporting Areas of Emphasis: Economics

# **Work History**

#### **Academic - Post-Secondary**

Associate Professor of Marketing, Angelo State University. (August 2018 - Present).

Assistant Professor of Marketing, Angelo State University. (August 2012 - July 2018).

### **Licensures and Certifications**

Certificate in Teaching & Learning in Hispanic Serving Institutions, ESCALA Educational Services. (February 20, 2020 - Present).

Online Teaching Certificate, Online Learning Consortium. (October 30, 2019 - Present).

# **Professional Memberships**

Marketing Educators' Association. (April 2016 - Present).

American Marketing Association. (April 2015 - March 2017).

## **Development Activities Attended**

Faculty Certification Program, "ESCALA HSI Faculty Certification Program," ESCALA / ASU (Federal HSI Grant), San Angelo. (August 12, 2019 - February 20, 2020).

Conference Attendance, "SACS-COC Annual Conference," SACS-COC, Houston, TX. (December 2019).

Conference Attendance, "Tableau Conference 2019," Tableau Software, Las Vegas. (November 12, 2019 - November 15, 2019).

Workshop, "Fundamentals: Increasing Interaction & Engagement," Online Learning Consortium. (September 23, 2019 - September 29, 2019).

- Workshop, "Creating an Interactive Syllabus," Online Learning Consortium. (September 11, 2019 September 13, 2019).
- Workshop, "ESCALA HSI Faculty Summer Institute 2018," ESCALA / ASU (Federal HSI Grant). (August 12, 2019 August 14, 2019).
- Workshop, "Giving Effective Feedback," Online Learning Consortium. (April 22, 2019 April 28, 2019).
- Conference Attendance, "X4 Experience Summit," Qualtrics Software, Salt Lake City, UT, United States. (March 5, 2019 March 8, 2019).
- Training Program, "Online Learning Consortium Teaching Online Foundation Course," Online Learning Consortium. (October 2018 December 2018).
- Conference Attendance, "Tableau Conference 2018," Tableau Software, New Orleans, LA. (October 22, 2018 October 25, 2018).
- Conference Attendance, "A New Day for Data Event," Tableau Software, Dallas, TX, United States. (September 11, 2018).
- Workshop, "Baylor Business School Case Writing and Teaching Workshop," Hankamer School of Business, Baylor University, Waco, TX, United States. (September 7, 2018).
- Conference Attendance, "BbX: Blackboard Excellence in Teaching and Learning Conference," Angelo State University, San Angelo. (August 20, 2018 August 21, 2018).
- Professional Association Mini-Conference, "Marketing Jam," Austin (TX) Area American Marketing Association, Austin, TX, United States. (June 21, 2018).
- Workshop, "Digital Measures Roll-Out Workshop," NVCOB, San Angelo, TX, United States. (June 15, 2018).
- Training Program, "CITI Human Subjects Course," Angelo State University, San Angelo. (April 25, 2018).
- Conference Attendance, "The Enchanted Land of Marketing Education (MEA Annual Conference)," Marketing Educators' Association, Santa Fe, NM, United States. (April 19, 2018 April 21, 2018).
- Workshop, "Tableau Software training: Desktop Fundamentals I," Houston, TX, United States. (August 2017).
- Conference Attendance, "ESRI (geographical information systems software) Education Conference," San Diego, CA, United States. (July 2017).
- "Turnitin—More Than Just Plagiarism," Angelo State University, San Angelo, TX, United States. (April 2017).
- Workshop, "Exploring the Possibilities in Online Learning," Angelo State University, San Angelo, TX, United States. (April 2017).
- Self-Study Program, "FERPA Training," Angelo State University, San Angelo, TX, United States. (March 2017).

- Self-Study Program, "Information Technology Security Awareness Training," Angelo State University, San Angelo, TX, United States. (February 2017).
- Conference Attendance, "New Frontiers and Opportunities in Customer Analytics," Wharton School Customer Analytics Initiative, Seattle, WA, United States. (October 2016).
- "IBM Digital Marketing University," Austin, TX, United States. (May 2016).
- Conference Attendance, "West Texas Assessment Conference," San Angelo, TX, United States. (September 2015).

#### **Awards and Honors**

Outstanding Faculty Member in Service, ASU College of Business. (2015).

## **TEACHING**

# **Teaching Experience**

### **Angelo State University**

MGMT 2331, Applied Business Statistics, 1 course.

MGMT 3332, Data Analytics, 12 courses.

MGMT 6303, Advanced Data Analytics, 2 courses.

MKTG 3321, Marketing, 1 course.

MKTG 3325, Promotion Management, 2 courses.

MKTG 4325, Marketing Management, 5 courses.

MKTG 4381, Independent Study, 1 course.

# **Directed Student Learning**

Graduate Oral Exam Committee, Outside Member. (March 25, 2019).

Advised: Christopher Chandler

Graduate Final Exam Committee, Outside Member. (November 8, 2017).

Advised: Everett Adams

Graduate Final Exam Committee, Outside Member. (July 18, 2016).

Advised: Michael Benton

Master's Thesis Committee Member, "Effects of Isoflavones on the Spermatogenisis of

Prepuberal Bovine Bulls." (September 23, 2015).

Advised: Hilary Miller

#### RESEARCH

# **Published Intellectual Contributions**

#### **Refereed Journal Articles**

- Tiger, A. A., Kamalapur, R., Moody, R. T. (in press). Which Type of Golfers are Interested in Playing a Reversible Golf Course Design: A Survey Study. *Journal of Strategic Innovation and Sustainability*.
- Pate, S. K., Moody, R. T. (2016). "Build a Leadership Greenhouse and Root Young Leaders in Learning Experiences". *American Journal of Management*, 16(1), 35-41.

#### **Conference Proceedings**

- Moody, R. T., Pate, S. K., Veltri, F. R. (2017). A Basic Course in Data Analytics. The 41st Annual Marketing Educators' Association 2017 Annual Conference Proceedings: Enhancing Marketing Education Through Technology and New Methodologies (pp. 60-64). San Diego, CA: The 41st Annual Marketing Educators' Association Conference 2017.
- Pate, S. K., Moody, R. T. (2016). *Build a Leadership Greenhouse and Root Young Leaders in Learning Experiences* (pp. 225-230). Oklahoma City, OK: Southwest Academy of Management Annual Meeting.
- Jones, C. T., Moody, R. T., Harrison, D. S., Ritchie, C. M. (2015). *Green Business Programs in AACSB Schools: Survey of Deans on Sustainability Programs and Courses*. Academy of Business Education/Financial Education Association.

#### Other

- Moody, R. T. (2016). *Test Bank for Core Curriculum Reading: Digital Marketing.* Harvard Business School Publishing.
- Moody, R. T. (2015). *Test Bank for Core Curriculum Reading: Marketing Intelligence*. Harvard Business Publishing.

#### **Presentations Given**

- Tiger, A. A., Kamalapur, R., Moody, R. T., AABRI International Conference Washington DC 2019, "Are Golfers Interested in Playing a Reversible Golf Course Design?," Academic and Business Research Institute, The University of the District of Columbia, DC, United States. (October 18, 2019).
- Moody, R. T., Marketing Educators' Association Annual Conference, "Teaching Data Visualization to get Marketing Students Excited About Marketing Analytics," Marketing Educators' Association, The Camby Hotel, Phoenix, AZ. (April 5, 2019).
- Moody, R. T., Harvard Business Publishing Sales Meeting, "Presentation of Work in Progress Case for Harvard Business Publishing," Harvard Business Publishing, Harvard Business School, Boston, MA, United States. (January 4, 2018).
- Moody, R. T., Veltri, F., Marketing Educators' Association Conference, "An Exploration of Where Social Media Marketing is Taught Across the University Campus,," Denver, CO, United States. (April 16, 2016).

### **Contracts, Grants and Sponsored Research**

### Grant

Moody, R. (Principal), Fischbach, S. (Co-Principal), "ASU Faculty Learning Commons Mini-Grant for Instructional Innovation," Sponsored by Angelo State University, \$2,500.00. (September 1, 2019 - August 31, 2020).

# **Research Activity**

"Innovative Course Projects" (On-Going). (June 2019 - Present).

This project is a paper concerning an innovative class project.

### **SERVICE**

# **University Service**

Committee Member, ASU Distance Education Council. (March 2020 - Present).

Committee Member, ASU Select Committee on Tenure and Promotion. (February 2020 - Present).

Member, Department Curriculum Committee. (2019 - Present).

Committee Member, Norris-Vincent College of Business Tenure and Promotion Committee, Angelo State University. (October 20, 2018 - Present).

Committee Member, ASU Academic Excellence Committee. (September 2018 - Present).

Committee Member, ASU Instructional Technology Committee. (September 2018 - Present).

Committee Member, Dept. of Management & Marketing Faculty Reviews and Tenure & Promotion Committee. (September 2018 - Present).

Committee Member, ASU Faculty Research Enhancement Grants Committee. (January 2017 - Present).

Assessment Committee, Norris-Vincent College of Business. (2015 - Present).

Graduation Gonfalonier, Norris-Vincent College of Business. (August 2014 - Present).

Section 9 Chair, ASU SACSCOC Reaffirmation Committee. (September 2019 - December 2019).

Chair, Dept. of Management & Marketing Faculty Reviews and Tenure & Promotion Committee. (September 2018 - August 31, 2019).

Committee Member, ASU ADA Committee on Accessibility of Faculties and Services. (September 2015 - August 2018).

Marketing Area Coordinator, Norris-Vincent College of Business. (August 2017 - July 2018).

Non-Tenure Track Faculty Performance Review Standards Committee, Norris-Vincent College of Business. (September 2017 - January 2018).

Community Engaged Faculty Fellow, ASU CONNECT! Program. (September 2014 - December 2017).

Service Award Selection Committee Member, Norris-Vincent College of Business. (April 2017).

Chair, Marketing Search Committee, Norris-Vincent College of Business. (2015 - 2016).

#### **Professional Service**

Board of Directors, Marketing Educators' Association. (April 2018 - Present).

Co-Secretary / Treasurer, Marketing Educators' Association. (April 2019 - April 2022).

Reviewer/Referee, Marketing Educators' Conference, Seattle, WA. (April 2020).

Digital Faculty Consultant, McGraw-Hill Publishing. (October 2016 - December 2019).

Reviewer/Referee, MacMillian International Higher Eduation, Hampshire. (October 2019).

Reviewer/Referee, Marketing Educators Association Conference, Phoenix, AZ. (April 2019).

Prepare/Grade Certification Exams, The College Board / CLEP Examinations, New York, NY. (March 2019 - April 2019).

Reviewer/Referee, Marketing Educators Association Conference, Santa Fe, NM. (January 2018).

Reviewer/Referee, Harvard Business Publishing, Case and Teaching Note. (July 2017).

Reviewer/Referee, Harvard Business Publishing, Case and Teaching Note. (April 2017).

Reviewer/Referee, Marketing Educators Association Conference, San Diego, CA. (April 6, 2017 - April 8, 2017).

Reviewer/Referee, Harvard Business Publishing, Case and Teaching Note. (March 2017).

Reviewer/Referee, Harvard Business Publishing, Teaching Note. (January 2017).

Reviewer/Referee, Harvard Business Publishing, Teaching Note. (January 2017).

Reviewer/Referee, Harvard Business Publishing, Teaching Note. (August 2016).

Reviewer/Referee, Harvard Business Publishing, Teaching Note. (July 2016).

Reviewer/Referee, Harvard Business Publishing, Teaching Note. (May 2016).

Reviewer/Referee, Harvard Business Publishing, Test Bank. (May 2016).

Reviewer/Referee, Southwest Academy of Management Annual Meeting, Oklahoma City, OK. (March 9, 2016 - March 12, 2016).

Session Chair, Southwest Academy of Management Annual Meeting, Oklahoma City, OK. (March 9, 2016 - March 12, 2016).

Reviewer/Referee, Harvard Business Publishing, Test Bank. (December 2015).

### **Public Service**

Board Member, Concho Valley Beekeepers Association. (January 2015 - Present).

Participant, Helping Hands. (April 2018).

## Consulting

Supervision of Class Research Projects, Angelo State University--IT Department, San Angelo. (February 1, 2018 - Present).

Non-Governmental Organization (NGO), Educational Testing Service (ETS). (March 2019 - April 2019).

Supervision of Class Projects, Concho Valley Transit, San Angelo. (November 1, 2017 - May 30, 2018).

Supervision of Class Projects, Leo's Imports, San Angelo. (November 1, 2017 - May 30, 2018).